In 1837, a small group of innovators came together with the goal of building a better future for Rochester’s most fragile citizens— orphaned and destitute children. Their legacy has fueled a 175-year commitment to the ideal that social change is possible. Today, Hillside Family of Agencies continues to believe in the goodness and greatness of youth and the importance of families.

Two thousand two hundred and ninety-eight staff members in 40 locations across Western and Central NY and in Prince George’s County, MD, are helping to build better futures one family at a time.

Documentation of the dedication and commitment of our staff, board members, donors, volunteers, and families fills the pages of this Hillside Family Scrapbook as inspiration for those who will create our next 175 years.
As Hillside Family of Agencies embarks on its 175th year, we continue to draw inspiration from the passions of our predecessors. The pages of our history are rich with a great legacy of idealistic pragmatists and a strong commitment to social justice. The same women and men who once fought for the civil rights of African Americans and women were also impassioned to change the course of care for youth and families in Upstate New York.

Hillside was built upon this strong foundation, yet we are ever mindful to prevent history from being an anchor that limits our creativity. For it is the expectation of our founders, who first came together as an agency on February 28, 1837, that we evolve to be a greater community resource tomorrow than we are today. Hillside Children’s Center was once an orphanage, Crestwood Children’s Center, a hospital, Hillside Work-Scholarship Connection, a Wegmans Food Markets program, and Snell Farm Children’s Center, a family farm. Today, we are a system of human services with a vision to bring the best research in the field in service to our youth and families.

Our strategic intent remains a guidepost for our pursuits. Using the practices and methods of business intelligence to drive our decision making, we are advancing the field of human services. Using data, we are beginning to identify the best intervention practices for specific individual and community challenges. One such practice, Hillside Work-Scholarship Connection, is a model proven to improve the graduation rates of youth at risk of not completing high school. Others include: Applied Behavioral Analysis, for working with youth who are dually diagnosed with developmental disabilities and mental illness; Positive Behavioral Interventions and Supports, for promoting positive behavior by youth in school and residential treatment settings; Trauma-Focused Cognitive Behavioral Therapy, for youth who have suffered abuse; Children and Residential Experiences (CARE), for guiding agencies in establishing residential care best practices; and Specialized Services, for youth who have sexually harmful behaviors.

By increasingly allocating agency resources towards services with proven outcomes, Hillside Family of Agencies improves the quality of care we provide to youth and families. The Hillside Institute for Family Connections is such an investment, fundamentally changing the delivery of services and dramatically enhancing the likelihood of positive lifelong family relationships for youth. Focusing on outcomes, we also deliver greater value to individual donors, foundations, and communities who are seeking positive returns on their investments.

Through research-based practices, Hillside Family of Agencies is better positioned to shape our industry’s future. Partnerships with a great variety of institutions, both nonprofit and for profit, such as the University at Buffalo, University of Tennessee, Cornell University, Edna McConnell Clark Foundation, Columbia University, and University of Rochester, strengthen our influence in driving service innovation.

Also because of our research focus, an array of talented individuals who are passionately driven to make demonstrable differences in their field of practice, continue to grow Hillside into a human services destination employer. Seeking the opportunity to work with other committed service practitioners, Ph.D. students are beginning to establish roots at Hillside locations as they pursue their own research.

One hundred and seventy-five years ago a crisis facing orphaned and destitute children in the Rochester community motivated a group of visionaries to turn obstacle into opportunity. Hillside Family of Agencies has been privileged to partner with our staff, families, board members, volunteers, donors, and communities to continue to grow, evolve, and when necessary, transform, to remain a contemporary human services provider decade after decade.

Hillside Family of Agencies is grateful for the continued confidence of our supporters as we look to build better futures with youth and families for the next 175 years.

Dennis M. Richardson
President and CEO

Angela B. Pichichero
Chair, Board of Governors

Central building in Hubbel Park is occupied, beginning the 61 years the agency is located here.
Crestwood Children's Center (CCC) supports children ages birth to 21 and their families with an array of special education, child welfare, mental health, behavioral, and family development services.

Crestwood Children's Foundation (CCF) raises funds to support the programs of Crestwood Children's Center.

Snell Farm Children's Center (SFCC) is a provider of specialized residential treatment for adolescent boys. It is located on a rural residential campus eight miles north of Bath, NY.

Hillside Children's Center (HCC) is a provider of care for youth and families with a wide range of emotional, behavioral, or life-circumstance challenges. HCC offers mental health, child welfare, juvenile justice, adoption, special education, developmental disabilities, health, and safety net services to youth and families. Its services are customized based on the strengths and needs of individual youth, families, and communities.

Hillside Children's Foundation (HCF) raises funds to support all of the service affiliates of Hillside Family of Agencies.

Hillside Work-Scholarship Connection (HW-SC) is a model proven to help youth graduate from high school and become college and career ready. The program serves youth at risk of dropping out of school in Rochester, NY, Syracuse, NY, Buffalo, NY, and in Prince George's County, MD.

Potter Memorial Building is constructed with a gift of $12,000 from Henry S. Potter.

At 12:55 a.m. on January 8, 1901 two young men are walking down Plymouth Avenue when they see flames and smoke coming from the Rochester Orphan Asylum.
Our Services
For a full listing of services in each of these categories, use our Find a Service search tool at www.hillside.com.

Adoption
Specializing in infant, international, “waiting-child,” and special-needs adoption

Customized
Developing services as required to meet the needs and strengths of children, families, and communities

Day Treatment Education
Serving youth, ages 3–21, who are experiencing school-related mental health, and/or family challenges

Developmental Disabilities
Providing supportive and effective community-based or at-home services

Early Childhood Development
Neighborhood and home-based services that support and enhance the development of children from birth to five years of age

Family Development
Neighborhood and home-based services that support and enhance child and family life development

Foster Care
Making connections between trained and experienced foster parents and children in need

Home- and Community-Based Wrap-Around Services
Offering staff visits to families in the home for support in resolving challenges

Non-secure Detention
Evaluating youth awaiting due process in family court by addressing medical and psychological issues

Outpatient Treatment
Providing crisis intervention, individual/family psychotherapy, diagnostic evaluation, and assessment

Residential Treatment
Treating children and adolescents with severe emotional challenges 24 hours a day, 7 days a week. Medical and education services are also provided.

Youth Development
School and home-based services that help at-risk youth stay in school and achieve academic success. Safety-net services provide support to runaway and/or homeless youth.

Family Finding
A range of services to help create lifetime networks for disconnected youth. As part of our commitment to help youth make permanent family connections, we offer services, training, and consultation for child welfare, juvenile justice, mental health, and developmental disabilities public and private agencies.

For nearly 28 years, the Infants’ Summer Hospital operated in a primitive hospital setting with pitched tents on Lake Ontario’s shore.

For other events after 1928, see regional timelines beginning on pages 6, 8, 10, and 12.
**Hillside Family of Agencies**  Totals at a Glance

Number of Employees: 2,298

**Revenues Invoiced by Service**

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*Philanthropic generated revenues support services across regions above and beyond amounts presented.

**Number of Families Served by Service**

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Hillside Behavioral Health System, consisting of Hillside Children's Center, Hillside Work-Scholarship Connection, Hillside Children's Foundation, Crestwood Children's Center and Crestwood Children's Foundation, changes its name to Hillside Family of Agencies.

Hillside Family of Agencies launches a new Web site at Hillside.com. The new site is a complete redesign of the youth and family services agency's Web presence and offers an improved user experience.

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“The Rochester Orphan Asylum was now ready to receive its first charges. On April 2, 1837, the Rochester Poor Master transferred eight children from the poor house. These were children who no longer had parents to care for them because of death, prison, or indigence.”

— OOA, Minute Book, 1837
Listening Makes a Difference

At the age of 18, Anthony arrived at Snell Farm Children’s Center (SFCC) with what he says was an inability to convey his feelings regarding the things that bothered him. “I never had too many people that I could talk to about my problem, and there (at SFCC) I did,” says Anthony. “Being at Snell Farm helped me to become a better person and an open-minded person. Before, I wouldn’t tell anyone what was bothering me. Now I can talk to people.”

Linda, a clinician at Snell Farm Children’s Center, recognized Anthony’s need to be listened to at their first meeting, a pre-placement interview prior to Anthony coming to SFCC. “Sitting there, I said, ‘This is a kid who just needs somebody to listen,’” says Linda. She believes that Anthony was not successful in other therapy programs prior to coming to Snell Farm because many of them were geared toward adults and were “very shaming.”

“We’re a very special place with a compassionate, empathetic, nurturing environment,” says Linda. “There is no place at Snell Farm for shame. Everyone is there to meet the child’s needs. Anthony was just so thirsty and so hungry that he picked up on the therapy and he just soaked it up like a sponge.”

The treatment program at Snell Farm is an all-encompassing one, according to Linda. The clinicians and sociotherapists work with the child to help him improve every facet of his life. But, as Linda points out, the therapists can only do so much. “It was something in Anthony. He wanted a different life,” says Linda.

At SFCC Anthony was able to become the campus residential school’s first high school graduate. “I wanted to go and do something that most of my family members could not do,” says Anthony. “When I was with Hillside at Snell Farm, I knew I could go to college.” He says he was able to make it through to graduation because of the teachers at the residential school. “The teachers are helpful. They won’t let you fail unless you make the choice to give up and not do your work,” says Anthony.

“How many kids would care about getting a diploma when they are thinking about the next place they are going to live or where their next meal will come from,” says Linda. “What Anthony has accomplished has been extraordinary. In the face of every life obstacle, he conquered them.”

Anthony said that the graduation ceremony was an emotional one for him and for those in attendance. According to Linda, Anthony wrote and gave the commencement speech. He focused his words on the importance of education, a topic he was uniquely familiar with. “His speech brought everyone to tears,” says Linda.

“I thanked everyone who had helped me. I told the other boys how important education is to get at this point in their lives and at this time in the world,” says Anthony.

Through his therapy, Anthony opened himself up to sharing his feelings and making friends, and because of all he accomplished at SFCC, he also became an inspiration to the other youth there. “The boys, they always came up to me and said that I influenced them and inspired them,” says Anthony.

At Snell Farm Children’s Center, Anthony found caring people who listened to him. This has made all the difference.

At a cost of $33,000 the first cottage designed to house 10 boys is completed at Snell Farm (Snell Farm Children’s Center). Snell Farm is then a division of Area Youth for Christ, a part of Family Life Ministries.

**Western Region**

1973

Snell Farm begins operations separate from Family Life Ministries.

1979

Hillside Children’s Center opens its first community-based office (Niagara Team) in Buffalo.

1992

Snell Farm begins operations separate from Family Life Ministries.

1996

Hillside Children’s Center opens a community-based office in Livonia (Livingston Team), which ultimately relocates to Mt. Morris.
Quick Facts

276 Employees

9 HCC Community-Based Team Offices

3 HCC Individual Residential Alternative Group Homes (18 beds total)

SFCC Residential Campus in Bath (28 beds)

HW-SC site at South Park High School, Buffalo

Revenues Invoiced by Service*

- Customized ................................................................. $307,092
- Developmental Disabilities ........................................... 2,675,277
- Family Development ..................................................... 418,425
- Foster Care ................................................................. 4,057,246
- Home- and Community-Based Services ....................... 3,585,127
- Residential Treatment .................................................. 5,340,329
- Youth Development ....................................................... 288,219

Western Region Grand Total $16,671,717

*Philanthropic generated revenues support services across regions above and beyond amounts presented.

Number of Families Served by Service

- Adoption ................................................................. 51
- Customized ............................................................... 195
- Day Treatment Education ............................................. 31
- Developmental Disabilities ........................................... 87
- Family Development .................................................... 175
- Foster Care ................................................................. 234
- Home- and Community-Based Services ....................... 243
- Non-secure Detention ................................................... 20
- Outpatient Treatment .................................................. 226
- Residential Treatment .................................................. 220
- Youth Development ....................................................... 1,486

Western Region Grand Total 1,486

Leonard Crawford lived at the Hillside Home for Children from 1933 to 1945. He wrote, “life was good at ‘the Hill.’” “We had all of the things that most kids at the time did not have.” He said they always had good clothes to wear, and to this day he doesn’t know who paid for them. “We only knew that the ‘Board Ladies’ took care of everything for us.”

Excerpt from A New Era in Child Care by Jane Yunker, 1999
Excerpt from Vision Summer 2008

Opening Up a World of Communication for Malikye

For Hope, learning that her grandson Malikye was facing speech challenges at three years of age came as a surprise. “I could understand him, but everyone else couldn’t,” says Hope. “He was more behind. I didn’t know it at the time; I just thought he was the perfect child. I thought he was developing, but I didn’t notice a lot of the signs.”

According to Hope, many of the signs that Malikye needed further support were recognized by the foster parents with whom he was staying at the time. Because of their professions in the medical and special education fields, they pushed for an evaluation that ultimately led to his being enrolled at Crestwood Children’s Center’s Early Childhood Center (ECC). It was through this caring act that Malikye was given the support he needed to transform his challenges into joy.

The evaluation and his classification as having Attachment Disorder Not Otherwise Specified was just the first step. In his classroom at Crestwood, the teaching staff, which included a teacher, a behavior support specialist, and a 1:1 aide, helped Malikye begin to tackle his communication challenges. According to Margaret, a behavior support specialist at Crestwood Children’s Center and Malikye’s 1:1 aide when he first entered the program, Malikye was almost completely nonverbal and expressed his needs and desires only by jumping up and down, clapping, pointing, screeching, screaming, or making other noises that depended on the situation.

After being in care for several months, like a switch going on, the Crestwood staff members working with him noticed that Malikye’s progress “skyrocketed.” “He was soon speaking in phrases, then complete sentences, and now enjoys speaking with anyone who will listen about Thomas the Tank Engine or other topics that interest him,” says Mary.

Malikye was thriving on the support he was being given in the classroom and the progress spilled over to the relationship with Hope, leading Malikye to be able to live with her once again.

“Crestwood worked closely with Malikye’s foster family. When he started visits with his grandmother, she was clearly invested in his growth and progress. Malikye was able to use staff members to process his visits and eventually his move home to live with Grandma permanently,” says Mary.

For Hope, one of the best examples of the progress her grandson was making came during one of her visitations with him. She pointed out a no smoking sign in the kitchen where the visitation was taking place and explained what it meant. The next week, when they were at the same location, Malikye remembered the sign and what Hope had told him about it. “It amazed me that he remembered what the sign said,” says Hope, noting that Malikye is now more able to “wrap his brain” around concepts and ask questions about why something occurs.

Although there are still areas where Malikye requires support, Margaret observes that he is growing as a student and as a person. She said he is even to the point now where he will no longer require a 1:1 aide.

“For me, it is about the love. I couldn’t have done this without all of these people. He’s gotten help and these people truly care about him,” says Hope.

The social service department is established locally and foster family services begin at Hillside Home for Children.

Adelaide Kaiser is appointed Hillside Children’s Center’s first women director. Miss Kaiser came to the agency after ten years as a general casework supervisor at the Division of Child Welfare for Monroe County’s Department of Social Welfare.

In 1949, Convalescent Hospital for Children (Crestwood Children’s Center) opens its first outpatient program providing consultation services, community education, long and short-term treatment, group therapy, and family counseling.

A twenty-four acre gift of land in Henrietta is given to Hillside Children’s Center by Dr. Frank Lovejoy. He is a former board president.
Monroe Region at a Glance

Quick Facts
1,393 Employees
3 CCC Outpatient Mental Health Clinics
3 CCC Family Resource Centers
8 HCC Day Treatment Education sites
6 HCC Individual Residential Alternative Group Homes (41 beds total)
3 HCC Scattered Site Apartment sites
2 HCC Nonsecure Detention Facilities (24 beds in total)
2 Residential Campuses, CCC in Scottsville (26 beds) and HCC in Rochester (99 beds)
26 HW-SC sites within the Rochester City School District

Revenues Invoiced by Service*

- Adoption ........................................ $480,851
- Customized ........................................ 32,404
- Day Treatment Education .................. 12,891,989
- Developmental Disabilities .................. 6,981,724
- Early Childhood Development ........... 494,894
- Family Development ......................... 2,584,771
- Foster Care ....................................... 1,073,161
- Home- and Community-Based Services  3,299,487
- Non-secure Detention ....................... 6,275,038
- Outpatient Treatment ....................... 1,042,828
- Residential Treatment ....................... 23,858,594
- Youth Development ......................... 8,573,203

Monroe Region Grand Total $67,588,946

*Philanthropic generated revenues support services across regions above and beyond amounts presented.

Number of Families Served by Service

- Adoption ........................................ 47
- Customized ....................................... 52
- Day Treatment Education .................. 303
- Developmental Disabilities ............... 208
- Early Childhood Development ........... 845
- Family Development ......................... 1,465
- Foster Care ....................................... 51
- Home- and Community-Based Services  300
- Non-secure Detention ....................... 525
- Outpatient Treatment ....................... 522
- Residential Treatment ....................... 357
- Youth Development ......................... 3,966

Monroe Region Grand Total 8,641

“During the war England prepared for the worst. Many women and children sought refuge away from targeted metropolitan areas. Large corporations, such as Eastman Kodak Company, took in the children of their British employees. Hundreds of children (Kodakids) boarded ships bound for America as their anxious parents waived goodbye from the shore. In August, Kenneth Messenger (Superintendent) wrote to Kodak agreeing to aid in the temporary care and placement of British refugee children coming into Rochester. Hillside Children’s Center, along with social workers of its choice, coordinated the placement of the children in pre-approved Kodak homes.”

Excerpt from A New Era in Child Care by Jane Yunker, 1999
Family Finding Restores Hope

Shadazia is only 13, but she has experienced a lifetime of trauma. Since being removed from her birth home at the age of six, she has moved in and out of 16 foster home placements and residential treatment programs. By the time Shadazia entered residential treatment at Hillside Children’s Center in 2008, she was an angry and aggressive adolescent.

Shadazia eventually transitioned to the Gaining Resiliency through Overall Wellness (GROW) program at Hillside Children’s Center in Auburn. GROW provides intensive treatment and 24-hour supervision for girls with serious behavioral and emotional challenges resulting from trauma. “Shadazia was a hopeless girl who had nobody,” says GROW Case Manager, Jayda Calhoun. “She had lost touch with her parents and her grandmother and she only knew of five relatives.”

The outlook for disconnected youth like Shadazia was once bleak. According to Deborah Rosen, director of the Hillside Institute for Family Connections, “Children who live in out-of-home placement often become estranged from their parents, siblings, and community. The ramifications for youth who ‘age out’ of our systems include homelessness, unemployment, arrest, dropping out of school, and financial hardship.”

A new Hillside program is helping to improve outcomes for these disconnected youth. Hillside Family Finding identifies and engages family members to create a lifetime network and a permanency plan for youth before they are discharged from care.

The six-step Family Finding model was developed by Kevin Campbell, a California social worker who was frustrated by the grim future prospects for many of the youth with whom he worked. The model uses case record reviews, mobility mapping, and electronic search strategies to identify family members, who are then invited, through direct mail and video, to reconnect with the youth.

Shadazia is fortunate to be one of the youth to participate in Family Finding services. “The process was awesome, fun, and exciting,” says Shadazia, who has reconnected with both of her parents and her siblings. Seeing her mother again was an especially poignant moment. “It’s been awesome because I never would have thought that I would ever talk to her again,” Shadazia says. “I was crying tears of happiness. It really did feel good.”

Reconnecting and coming to understand what went wrong with her family has also helped Shadazia to make progress in her treatment. After a more than a year in the GROW program, she was able to move to a less intensive group home environment in Camillus, near where her parents live.

Permanent placement with a family member is one of the goals of Hillside Family Finding, but when that isn’t possible, as in Shadazia’s case, Family Finding helps heal the youth’s sense of disconnectedness so that permanency can be achieved through adoption.

For Shadazia, Hillside Family Finding has opened up a future full of promise. “I’ve been through a lot,” she says, “but I consider myself a survivor. I’m beautiful and I’m smart. I’m going to be a fashion designer.” With the support of her adoptive and biological family members, she has every opportunity to realize that dream.
### Central Region at a Glance

**Quick Facts**

- **618 Employees**
- **3 CCC Outpatient Mental Health Clinics**
- **3 HCC Community Based Offices**
- **2 HCC Residential Campuses, in Auburn (56 beds) and in Varick (119 beds)**
- **12 HW-SC sites within the Syracuse City School District**

**Revenues Invoiced by Service**

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**Central Region Grand Total**

- **$44,818,214**

*Philanthropic generated revenues support services across regions above and beyond amounts presented.*

**Number of Families Served by Service**

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**Central Region Grand Total**

- **2,137**

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“After twenty years as director, Adelaide Kaiser retired. Miss Kaiser flourished in the challenges that had been placed before her. She took a struggling institution and built it back up to its former glory and respect while leading it into the modern beliefs of child welfare. She positively affected the lives of thousands of troubled young people who would have otherwise been lost including a boy who would one day become a judge.”

Excerpt from *A New Era in Child Care* by Jane Yunker, 1999

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United States Senator Charles Schumer recognizes, through an official congratulatory letter, Hillside Family of Agencies, CBS 5, and Fidelis Care for their partnership in creating the “Family Focus” television series.

During a news conference held at the Syracuse City School District offices, Danny Wegman, CEO of Wegmans, gave details about a four-year grant from the Wegman Family Charitable Foundation that will provide $2 million to Hillside Work-Scholarship Connection (HW-SC) in $500,000 a year increments.
Breaking Barriers & Making Smart Choices

Things were looking up for Fairmont Heights High School freshman, Senora. She was enrolled in her school’s Junior ROTC program and was excited to be participating in Hillside Work-Scholarship Connection (HW-SC).

“If you have problems, there are people to talk to. If you need help, there are people there to help you. It’s good to know they’re there for me,” said Senora.

When her mother suddenly passed away, Senora was devastated, but she knew where to turn for help. Her HW-SC youth advocate, Ms. R., was one of the many people who helped Senora get through that difficult time and stay committed to her goals. Now in her third year with HW-SC, Senora has emerged as a leader, mentors younger students, and helps plan after-school programming.

With college plans under way, she is looking forward to a bright future—knowing her mom would be proud of her.

Region at a Glance

Quick Facts

11 Employees
5 HW-SC sites within Prince George’s County Public Schools

Revenues Invoiced by Service*
Youth Development ................................................................. $91,767

*Philanthropic generated revenues support services across regions above and beyond amounts presented.

Number of Families Served by Service
Youth Development ..................................................................... 286

The American Youth Policy Forum (AYPF), a Washington DC-based nonprofit, nonpartisan professional development organization, lists Hillside Work-Scholarship Connection within its Success at Every Step: How 23 Programs Support Youth on the Path to College and Beyond.

Hillside Work-Scholarship Connection launches its first program outside of New York State in Prince George's County, MD.

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Mr. John E. Diehl
Ms. Ayala Dvir
Mr. and Mrs. Scott W. Elkovitch
Mr. and Mrs. Jacob N. Finkelstein
Mr. Thomas Foster
Mr. and Mrs. Edward E. Hoitze
Mr. and Mrs. John Hotchkiss
Mrs. Patricia Houlihan-Sipple
Mr. and Mrs. Robert L. Howell
Ms. Amy K. Huser
Ms. Leslie James
Mr. and Mrs. Mohammad Kiani
Mrs. Whitney Kollar
Ms. Wendy Malorzo
Mr. and Mrs. Landis Meeks
Mr. and Mrs. Glen E. Miller
Ms. Sally Miller
Mr. and Mrs. Gary F. Nicastro
Mr. Michael K. Obanion
Mrs. Lori D. Polesnak
Mr. and Mrs. Richard Robbins
Ms. Maureen N. Schnegg
Mrs. Kari A. Sheldon
Dr. Jane Spooner
Mr. and Mrs. Richard Steinfeld
Ms. Nancy M. Strong
Mr. and Mrs. Scott S. Sutherland
Mr. and Mrs. Steven Swarts
Ms. Debra J. Trione and
Mr. Paul Okunieff
Ms. Susan A. Vadney
Ms. Elizabeth R. Waite
Ms. Roxanne P. Willard
Dr. Jacqueline P. Williams
Mr. and Mrs. Shinmin Zhang

**Mr. Donald Geiser**
Mrs. Louise Geiser

**Mr. Donald Gordon**
Mr. and Mrs. Chester M. Rubacha

**Mr. Robert D. Gordon**
Ms. Linda M. Lakeman

**Mr. Michael Harrigan**
Ducks Unlimited, Inc.
Mr. and Mrs. Dennis H. Gorman
Mr. and Mrs. H. Daniel Halloran
Mr. and Mrs. George Huther
Ms. Renee Keaton
Mrs. Marcia A. Miller
Ms. Pamela L. Nichols

**Mrs. David Hoyt**
Ms. Louise H. Klinke

**Mr. Robert M. Johnson**
Dr. Karen Warren

**Mrs. Linda Levine**
Barbara B. Abelos
Mr. and Mrs. Albert Andrade and Family
Ms. Marion Battle
Ms. Jane Birenberg
Dr. and Mrs. Donald Cherr
Mr. Timothy P. Feniya
Mr. and Mrs. Richard S. Fisher
Dr. F. Joseph Flatley
Mr. and Mrs. Glenn Frank
Mr. Dean Frohm
Ms. and Mrs. Daniel Fybysh
Ms. Marge Geyer
Grayson-Oukes
Mr. Michael D. Guinness
Ms. Julie Gullo
Ms. Nancy W. Hare
Mr. and Mrs. Stephen M. Jacobstein
Mr. and Mrs. Stan Kravitz
The Lavine Family
Dr. and Mrs. Marshall A. Lichtman
Mr. and Mrs. Richard Mink
Ms. Johanna Neufgelse
Ms. Patty Pitts
Mr. and Mrs. Jack Post
Post Resch Tallan Group
Ms. Joan Robins
Dr. and Mrs. Gerald Rosen
Mr. Joseph P. Ryan
Mr. and Mrs. Walter Rykojc
Mr. and Mrs. Marvin L. Siegel
Mr. and Mrs. Leonard S. Simon
Mr. and Mrs. Tom Smith
Ms. Lisa Vigor-Peck

**Mrs. Audrey Lewter**
Mr. and Mrs. John Barr

**Clarence Lucas**
Americans For International Aid and
Adoption
Ms. Deanna J. Oakes
Ms. Heathor Rubinstein

**Cal Miller**
Mr. Keith Abel and Ms. Robin A. Fisher
Gleason Works Elder Statesmen Club
Mr. and Mrs. James L. Newman

**Mr. Donald P. Moose**
Gleason Works Elder Statesmen Club

**Mrs. Ruth Neva**
Mr. and Mrs. Henry Schneff

**Mr. Clifford R. Pringle**
Gleason Works Elder Statesmen Club

**Mr. David B. Reed**
Mr. and Mrs. Robert E. Gabby

**Mrs. Carol Rees**
Ms. Barbara J. Conners
Mrs. Anne C. Frost
Mrs. Ann Mowris Mulligan
Miss Peggy W. Savoy
Mrs. Suzanne M. Turlington

**John Seebach**
CBL and Associates Management, Inc.
Mrs. Nancy DeLuca
Mr. and Mrs. Frederick D. Erdle
Mrs. Shonna McAlister
Ms. Patricia M. Stark

**Mr. Jerry Siegel**
Ms. Kathryn Fisher

**Mrs. Helen Simms**
Mr. Keith Abel and Ms. Robin A. Fisher

**Ms. Jackie D. Siiplo**
Ms. Anne D. Gundy

**Mr. Andy Spencer**
Mr. and Mrs. Paul Perrotto
Mr. and Mrs. Dennis M. Richardson
Mr. and Mrs. Paul S. Speranza, Jr.

**Mrs. Jaye Summers**
Mr. and Mrs. Christopher H. Hilliday
Mr. and Mrs. Dennis M. Richardson
Mr. and Mrs. Paul S. Speranza, Jr.

**Mr. Sam Urezza**
Mr. and Mrs. Terrence Davin

**Mr. Mitchell T. Williams**
Ajay Glass Co.
Mr. and Mrs. Carl Angeloff
Ms. Marion Battle
Ms. Beverly Brooks
Ms. Jeanne Carlucci
Mr. Terrance R. Doherty
Mr. and Mrs. Stephen Finn
Ms. Heidi Friederich
Gates and Adams, P.C.
Mr. and Mrs. Doug Gates
Mr. and Mrs. Irwin Gordon
Grayson-Oukes
Mr. Gillian E. Hopkins
Mr. and Mrs. Theodore P. Jablonski, Jr.
Mr. and Mrs. Harold A. Kurland
LaBella Associates
Dr. and Mrs. Al Lederman
Mr. and Mrs. Philip E. Lewis
Mr. and Mrs. Raif Meerbott
Mr. and Mrs. Robert R. Molic
Mr. and Mrs. Michael R. Morrisey
Ms. Joan de R. O'Bryne
Mr. and Mrs. Joseph O'Hearne
Ms. Matilda A. Procopio
Reynolds 11, L.P.
Mr. and Mrs. John A. Ricco
Dr. and Mrs. Gerald Rosen
Mr. and Mrs. Richard D. Rosenbloom
Mr. and Mrs. Ronald B. Rubens
Mr. and Mrs. Edward W. Schubert
Mr. Yuri Schwartzman
Mr. and Mrs. Vito J. Sciscio
Ms. Hermine A. Silver
The Elmore Law Firm, P.A.
Ms. Janette A. Welley

**Mr. John Edward Wise**
Mrs. Bruce Campbell
Mrs. Marie Campbell
The Hildebrandt Family Fund

Mr. Austin E. Hildebrandt
Bank of America Foundation, Inc.
Mr. and Mrs. Gerald M. Carr
Ms. Mary G. Hildebrandt
Mr. and Mrs. A. Thomas Hildebrandt
Mrs. Ann Mowris Mulligan
U.S. Trust
Mr. and Mrs. James R. Wallace

Paul Testa Athletic Fund

Ms. Lillian Grossman
Ms. Karen Melin and Mr. Joseph F. Bray

Mrs. Eileen Jones
Mr. James A. Jones

Mr. Gabe Nahmias
Mrs. Carolyn G. Pardo
Mrs. Eileen Testa

Mrs. Bess Pachard
Mrs. Eileen Testa

Mr. Sol Redo
Mrs. Eileen Testa

Louis and Paul Testa
Mrs. Eileen Testa

TRIBUTE GIFTS

Hillside Children’s Foundation

In Honor of Mr. Al Antonez
Dixon Schwabl Advertising

In Honor of
Ms. Charmaine R. Blaakman
Mr. and Mrs. Dennis M. Richardson

In Honor of Ms. Crystal Blodgett
Mr. and Mrs. Floyd Blodgett

In Birthday Honor of
Mr. Charles D. Lakeman
Ms. Linda Lakeman

In 50th Anniversary Honor of
Mr. and Mrs. David Coats
Mrs. Judith A. Marcel

In Birthday Honor of Dr. Paul Ferber
Mr. and Mrs. Charles K. Szabo

In Anniversary Honor of
Mr. Thomas Frey and
Ms. Jacqueline P. Cady
Ms. Kathryn Fisher

In Birthday Honor of
Ms. Essie Germanow
Ms. Ann Germanow

In Birthday Honor of
Ms. Carole Gordon
Ms. Linda Lakeman

In Honor of Mrs. Jeanne Shine’s
90th Birthday
Mr. and Mrs. Chester M. Rubacha

In Honor of Smith Lumber and
Hardware Center
Smith Lumber and Hardware Center

In Honor of Mr. Paul S. Speranza, Jr.
Ms. Michelle Kuhn
Nixon Peabody LLP

In Honor of Friendship
Ms. Judy K. Zeeman-Golden
Ms. Elissa G. Werner

In Wedding Honor of
Mr. and Mrs. Max Zeller
Mr. and Mrs. Max Zeller

Paul Testa Athletic Fund

Speedy Recovery to Bana Falkoff
Mrs. Eileen Testa

In Honor of Dean Harris
60th Birthday
Mrs. Eileen Testa

Speedy Recovery to
Ms. Felice Harris
Mrs. Judith Meltzer
Ms. Carolyn G. Pardo

Get Well to Ms. Judith Meltzer
Mrs. Carolyn G. Pardo
Mrs. Eileen Testa

Speedy Recovery to Miriam Pardo
Mrs. Eileen Testa

Speedy Recovery to Michael Zwick
Mrs. Eileen Testa

Pinnacle Society Members

The Pinnacle Society was established
to recognize individuals who have
informed us that they have made
a provision for Hillside Family of
Agencies in their estate plans.

Anonymous (7)
Mr. Ross F. Anderson
Mr. Burton S. August*
Diane Bahr
Mr. Christopher M. Bailey
Mr. Bruce B. Bates+
Mr. David Bills
Ms. Susan F. Buse+
Mr. Paul Callaway
Mr. and Mrs. Gerard J. Chambers
Mr. and Mrs. Clyde Comstock*
Ms. Barbara J. Conradt
Ms. Carol L. DeFilippoo*
Mr. and Mrs. Harold S. Feinblom*
Mrs. Margaret Cass Ferber
Mrs. Donald A. Geiser
Ms. Marilyn Hare
Mrs. Mark C. Hargrace*
Ms. Ann M. Hayeslp
Mr. A. Thomas Hildebrandt
Mr. Robert C. Horton*
Mr. and Mrs. Alan Illig
Mrs. Robert M. Johnson
Mr. Francis D. Jung*
Ms. Louise H. Klinke
Dr. Gerald W. LaMarsh
Mr. Harry H. Lang*
Mr. Arthur E. Lowenthal+
Ms. Mary C. Lyon
Mr. and Mrs. Myles McHale, Jr.*
Ms. Ann Mclaime
Dr. and Mrs. Robert S. Menchel*
Mr. Michael C. Meyer
Mrs. Florence M. Muller*
Mrs. Ann Mowris Mulligan*
Ms. Jenny C. Overender
Kathy and Dennis Richardson
Mrs. Janet S. Sarr*+
Mrs. Elizabeth Schenck
Ms. Lauren B. Smith
Mr. Michael B. Snyder
Ms. Margaret E. Somersett+
Mrs. Theodore B. Steinhausen*
Mrs. Willis C. Van Demark
Mr. David A. Vasile+*
Mrs. Barbara Schmucker Whittemore
Mr. John E. Wise
Mr. James A. Zimmer
* Charter Members for Hillside
Children’s Center
+ Charter Members for Crestwood
Children’s Center
REALIZED GIFTS
With great appreciation, we have received estate gifts from the following Pinnacle Society Members during the last three years.

Anonymous (2)
Mr. Richard J. Alexander
Mrs. William H. Bly*
Mr. Alfred F. Davis
Mr. Richard H. Eisenhart*
Mrs. Virginia C. Eisenhart*
Mr. Austin E. (Ozzie) Hildebrandt
Mr. Charlton I. Prince*
Mrs. Carol R. Rees*

SPECIAL SANTA GIFTS IN KIND DONORS
(Gifts valued at $100 and higher listed.)
Allendale Columbia Students
Mr. and Mrs. David M. Aquila
Francis and Elaine Argento
Mr. Chris T. Asbury
Atlantic Auto Broker
Auburn Doubledays
Mrs. Sylvia D. Autovino
Banners Childcare Center
Mr. and Mrs. John Bartholomew
Mr. and Mrs. Michael D. Bates
Bausch and Lomb, Inc.
Mr. and Mrs. Patricia S. Beach
Mr. and Mrs. John Housel
Honeoye Falls–Lima Cheerleading
Mr. and Mrs. James C. Kuhn
Mr. and Mrs. Jon B. McNally
Mr. and Mrs. John R. McManus
Mr. and Mrs. David M. Aquila
Mr. and Mrs. Jon B. McNally
Mr. and Mrs. John R. McManus
Mr. and Mrs. Michael D. Bates
Bausch and Lomb, Inc.

OTHER GIFTS OF GOODS AND SERVICE
(Gifts valued at $100 and higher listed.)
Mr. Ross F. Anderson
Ms. Sybil Baldwin
Mr. and Mrs. Lucio Battisti
Mr. Paul R. Braunsdorf
Mr. Les Buck
Ms. Sandra J. Buckman
Care to Knit, Inc.
Mr. and Mrs. Howard R. Relin
Mr. Joseph C. Schillaci

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Hillside Family of Agencies

Operating Report (for the year ended June 30)

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Operating Revenues</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Reimbursement from Government Agencies (fees for service)</td>
<td>$126,271,015</td>
<td>$123,885,511</td>
</tr>
<tr>
<td>United Way</td>
<td>876,305</td>
<td>848,287</td>
</tr>
<tr>
<td>Public Support</td>
<td>6,772,904</td>
<td>3,836,620</td>
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<tr>
<td>Other Revenue</td>
<td>3,509,634</td>
<td>2,080,599</td>
</tr>
<tr>
<td><strong>Total Operating Revenues</strong></td>
<td>$137,429,858</td>
<td>$130,651,017</td>
</tr>
<tr>
<td><strong>Operating Expenses</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Services</td>
<td>$126,675,343</td>
<td>$116,091,612</td>
</tr>
<tr>
<td>Management and General</td>
<td>14,009,558</td>
<td>11,875,531</td>
</tr>
<tr>
<td><strong>Total Operating Expenses</strong></td>
<td>$140,684,901</td>
<td>$127,967,143</td>
</tr>
</tbody>
</table>

Summarized Consolidated Balance Sheet (at June 30)

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Investments</td>
<td>$29,097,770</td>
<td>$27,393,868</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>24,226,399</td>
<td>27,583,001</td>
</tr>
<tr>
<td>Property</td>
<td>79,338,205</td>
<td>77,644,411</td>
</tr>
<tr>
<td>Other</td>
<td>4,632,430</td>
<td>4,157,626</td>
</tr>
<tr>
<td><strong>Total Assets</strong></td>
<td>$137,294,804</td>
<td>$136,778,906</td>
</tr>
<tr>
<td>Liabilities</td>
<td>$98,129,387</td>
<td>$99,738,209</td>
</tr>
<tr>
<td>Net Assets</td>
<td>39,165,417</td>
<td>37,040,697</td>
</tr>
<tr>
<td><strong>Total Liabilities and Assets</strong></td>
<td>$137,294,804</td>
<td>$136,778,906</td>
</tr>
</tbody>
</table>

**REVENUES**
- Reimbursement from Government Agencies: 91%
- United Way: 1%
- Public Support: 5%
- Other Revenue: 3%

**EXPENSES**
- Services: 90%
- Management and General: 10%
Crestwood Children’s Center

Operating Report (for the year ended June 30)

<table>
<thead>
<tr>
<th>Operating Revenues</th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reimbursement from Government Agencies (fees for service)</td>
<td>$14,365,063</td>
<td>$14,390,031</td>
</tr>
<tr>
<td>United Way</td>
<td>743,093</td>
<td>653,335</td>
</tr>
<tr>
<td>Other Revenue</td>
<td>96,850</td>
<td>97,022</td>
</tr>
<tr>
<td>Total Operating Revenues</td>
<td>$15,205,006</td>
<td>$15,140,388</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Operating Expenses</th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Services</td>
<td>$14,090,134</td>
<td>$13,674,429</td>
</tr>
<tr>
<td>Management and General</td>
<td>1,387,710</td>
<td>1,330,970</td>
</tr>
<tr>
<td>Total Operating Expenses</td>
<td>$15,477,844</td>
<td>$15,005,399</td>
</tr>
</tbody>
</table>

Summarized Consolidated Balance Sheet (at June 30)

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Investments</td>
<td>$683,730</td>
<td>$1,024,213</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>2,083,920</td>
<td>2,699,244</td>
</tr>
<tr>
<td>Property</td>
<td>3,654,608</td>
<td>3,886,911</td>
</tr>
<tr>
<td>Other</td>
<td>5,738,588</td>
<td>3,925,340</td>
</tr>
<tr>
<td>Total Assets</td>
<td>$12,160,846</td>
<td>$11,535,708</td>
</tr>
<tr>
<td>Liabilities</td>
<td>$3,589,940</td>
<td>$4,011,881</td>
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<tr>
<td>Net Assets</td>
<td>8,570,906</td>
<td>7,523,827</td>
</tr>
<tr>
<td>Total Liabilities and Assets</td>
<td>$12,160,846</td>
<td>$11,535,708</td>
</tr>
</tbody>
</table>

Hillside Children’s Center

Operating Report (for the year ended June 30)

<table>
<thead>
<tr>
<th>Operating Revenues</th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Reimbursement from Government Agencies (fees for service)</td>
<td>$100,511,483</td>
<td>$96,667,744</td>
</tr>
<tr>
<td>United Way</td>
<td>132,912</td>
<td>194,952</td>
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<tr>
<td>Other Revenue</td>
<td>1,704,441</td>
<td>1,064,303</td>
</tr>
<tr>
<td>Total Operating Revenues</td>
<td>$102,348,836</td>
<td>$97,926,999</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>Operating Expenses</th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Services</td>
<td>$96,090,396</td>
<td>$90,040,071</td>
</tr>
<tr>
<td>Management and General</td>
<td>9,398,085</td>
<td>8,795,191</td>
</tr>
<tr>
<td>Total Operating Expenses</td>
<td>$105,488,481</td>
<td>$98,835,262</td>
</tr>
</tbody>
</table>

Summarized Consolidated Balance Sheet (at June 30)

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Investments</td>
<td>$4,319,202</td>
<td>$658,076</td>
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<tr>
<td>Accounts Receivable</td>
<td>18,392,030</td>
<td>20,214,978</td>
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<tr>
<td>Property</td>
<td>66,743,160</td>
<td>65,599,050</td>
</tr>
<tr>
<td>Other</td>
<td>4,121,511</td>
<td>11,446,505</td>
</tr>
<tr>
<td>Total Assets</td>
<td>$93,575,903</td>
<td>$97,918,609</td>
</tr>
<tr>
<td>Liabilities</td>
<td>$84,597,810</td>
<td>$88,385,661</td>
</tr>
<tr>
<td>Net Assets</td>
<td>8,978,093</td>
<td>9,532,948</td>
</tr>
<tr>
<td>Total Liabilities and Assets</td>
<td>$93,575,903</td>
<td>$97,918,609</td>
</tr>
</tbody>
</table>

“...our most recent efforts focus on how we provide service to our families—service that is customized, based on each family’s community, and that meets the human needs of those involved. To achieve these goals, Hillside’s transformation efforts are centered on developing a creative service delivery system that puts families first, as knowledgeable consumers who truly hold the keys to their own success.”

Excerpt from the 1996 Hillside Children’s Center Annual Report Management Message by Dennis M. Richardson, President and CEO, and Ann M. Hayslip, Chair of the Board of Directors
Hillside Work-Scholarship Connection

Operating Report (for the year ended June 30)

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating Revenues</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Reimbursement from</td>
<td>$7,148,507</td>
<td>$8,939,699</td>
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<tr>
<td>Government Agencies</td>
<td>(fees for service)</td>
<td></td>
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<tr>
<td>Other Revenue</td>
<td>788,900</td>
<td>305,867</td>
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<tr>
<td>Total Operating Revenues</td>
<td>$7,937,407</td>
<td>$9,245,566</td>
</tr>
<tr>
<td>Operating Expenses</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Services</td>
<td>$11,855,390</td>
<td>$9,756,688</td>
</tr>
<tr>
<td>Management and General</td>
<td>1,365,576</td>
<td>1,159,347</td>
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<tr>
<td>Total Operating Expenses</td>
<td>$13,220,966</td>
<td>$10,916,035</td>
</tr>
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</table>

Summarized Consolidated Balance Sheet (at June 30)

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Investments</td>
<td>$400</td>
<td>$68,733</td>
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<tr>
<td>Accounts Receivable</td>
<td>2,195,314</td>
<td>3,166,956</td>
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<tr>
<td>Property</td>
<td>3,655</td>
<td>10,965</td>
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<tr>
<td>Other</td>
<td>3,258,701</td>
<td>5,484,400</td>
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<tr>
<td>Total Assets</td>
<td>$5,458,070</td>
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<tr>
<td>Liabilities</td>
<td>$1,147,677</td>
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<td>Net Assets</td>
<td>4,310,393</td>
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<tr>
<td>Total Liabilities and Assets</td>
<td>$5,458,070</td>
<td>$8,731,054</td>
</tr>
</tbody>
</table>

Snell Farm
Children’s Center

Operating Report (for the year ended June 30)

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Operating Revenues</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Reimbursement from</td>
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<td>$3,888,037</td>
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<tr>
<td>Government Agencies</td>
<td>(fees for service)</td>
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<tr>
<td>Other Revenue</td>
<td>69,991</td>
<td>97,364</td>
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<tr>
<td>Total Operating Revenues</td>
<td>$4,083,741</td>
<td>$3,985,401</td>
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<tr>
<td>Operating Expenses</td>
<td></td>
<td></td>
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<tr>
<td>Services</td>
<td>$3,745,462</td>
<td>$3,643,672</td>
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<tr>
<td>Management and General</td>
<td>355,632</td>
<td>355,033</td>
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<tr>
<td>Total Operating Expenses</td>
<td>$4,101,094</td>
<td>$3,998,705</td>
</tr>
</tbody>
</table>

Summarized Consolidated Balance Sheet (at June 30)

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Investments</td>
<td>$49,071</td>
<td>$144,499</td>
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<tr>
<td>Accounts Receivable</td>
<td>347,775</td>
<td>426,520</td>
</tr>
<tr>
<td>Property</td>
<td>3,645,722</td>
<td>3,712,094</td>
</tr>
<tr>
<td>Other</td>
<td>93,291</td>
<td>79,339</td>
</tr>
<tr>
<td>Total Assets</td>
<td>$4,135,859</td>
<td>$4,362,452</td>
</tr>
<tr>
<td>Liabilities</td>
<td>$4,042,075</td>
<td>$4,300,032</td>
</tr>
<tr>
<td>Net Assets</td>
<td>9,310,393</td>
<td>6,062,452</td>
</tr>
<tr>
<td>Total Liabilities and Assets</td>
<td>$4,135,859</td>
<td>$4,362,452</td>
</tr>
</tbody>
</table>

“As Hillside Behavioral Health System begins a new century, our goal of providing better services for children and families continues to shape our decisions and focuses our attention on the future. Keeping that goal at the forefront, much of our efforts have centered on building relationships and identifying synergies. As an integrated family of agencies, we are striving to reach out to our communities by developing services specific to their needs. Within each of our agencies, we remain committed to providing customized care based on the individuality of every child and family.”

Excerpt from the 2000 Hillside Behavioral Health System Annual Report Management Message by Dennis M. Richardson, President and CEO, and Allan Illig, Chair of the Board of Directors
### Crestwood Children’s Foundation

**Operating Report (for the year ended June 30)**

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public Support</td>
<td>$229,042</td>
<td>$201,734</td>
</tr>
<tr>
<td>Investment Gains (losses)</td>
<td>$429,541</td>
<td>$185,350</td>
</tr>
<tr>
<td>Total Income</td>
<td>$658,583</td>
<td>$387,084</td>
</tr>
<tr>
<td>Fundraising Expense</td>
<td>$4,849</td>
<td>$13,250</td>
</tr>
<tr>
<td>Management and General</td>
<td>1,450</td>
<td>1,450</td>
</tr>
<tr>
<td>Total Operating Expenses</td>
<td>$6,299</td>
<td>$14,700</td>
</tr>
<tr>
<td>Grants Made</td>
<td>$122,360</td>
<td>$91,542</td>
</tr>
</tbody>
</table>

**Summarized Consolidated Balance Sheet (at June 30)**

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Investments</td>
<td>$2,551,260</td>
<td>$2,516,369</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>1,182</td>
<td>6,272</td>
</tr>
<tr>
<td>Property</td>
<td>0</td>
<td>0</td>
</tr>
<tr>
<td>Other</td>
<td>502,643</td>
<td>2,520</td>
</tr>
<tr>
<td>Total Assets</td>
<td>$3,055,085</td>
<td>$2,525,161</td>
</tr>
<tr>
<td>Liabilities</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>Net Assets</td>
<td>3,055,085</td>
<td>2,525,161</td>
</tr>
<tr>
<td>Total Liabilities and Assets</td>
<td>$3,055,085</td>
<td>$2,525,161</td>
</tr>
</tbody>
</table>

### Hillside Children’s Foundation

**Operating Report (for the year ended June 30)**

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Public Support</td>
<td>$6,543,862</td>
<td>$3,646,813</td>
</tr>
<tr>
<td>Investment Gains (losses)</td>
<td>3,649,366</td>
<td>1,619,900</td>
</tr>
<tr>
<td>Total Income</td>
<td>$10,193,228</td>
<td>$5,266,713</td>
</tr>
<tr>
<td>Fundraising Expense</td>
<td>$877,602</td>
<td>$906,804</td>
</tr>
<tr>
<td>Management and General</td>
<td>259,908</td>
<td>330,002</td>
</tr>
<tr>
<td>Total Operating Expenses</td>
<td>$1,137,510</td>
<td>$1,236,806</td>
</tr>
<tr>
<td>Grants Made</td>
<td>$10,558,784</td>
<td>$3,128,995</td>
</tr>
</tbody>
</table>

**Summarized Consolidated Balance Sheet (at June 30)**

<table>
<thead>
<tr>
<th></th>
<th>2011</th>
<th>2010</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Investments</td>
<td>$20,410,471</td>
<td>$22,420,255</td>
</tr>
<tr>
<td>Accounts Receivable</td>
<td>918,510</td>
<td>1,001,245</td>
</tr>
<tr>
<td>Property</td>
<td>1,216,019</td>
<td>1,216,019</td>
</tr>
<tr>
<td>Other</td>
<td>1,728,808</td>
<td>526,718</td>
</tr>
<tr>
<td>Total Assets</td>
<td>$24,273,808</td>
<td>$25,164,237</td>
</tr>
<tr>
<td>Liabilities</td>
<td>$778,689</td>
<td>$169,478</td>
</tr>
<tr>
<td>Net Assets</td>
<td>23,495,119</td>
<td>24,994,759</td>
</tr>
<tr>
<td>Total Liabilities and Assets</td>
<td>$24,273,808</td>
<td>$25,164,237</td>
</tr>
</tbody>
</table>
ADMINISTRATION

John Barr
CHIEF MARKETING OFFICER
Hillside Family of Agencies

Clyde Comstock
CHIEF OPERATING OFFICER
Hillside Family of Agencies

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Crestwood Children’s Center

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QUALITY OFFICER
Hillside Family of Agencies

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CHIEF HUMAN RESOURCES
AND ORGANIZATIONAL
DEVELOPMENT OFFICER
Hillside Family of Agencies

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Crestwood and Hillside
Children’s Foundations

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Crestwood, Hillside, and Snell
Farm Children’s Centers

Patricia Malgieri
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Hillside Work-Scholarship
Connection

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DEVELOPMENT OFFICER
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Paul Perrotto
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Hillside Family of Agencies

Dennis M. Richardson
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William J. Daniels, Ph.D.
Lynne Davidson, Ph.D.
Carolyn Friedlander
Todd Liebert
Candice A. Lucas
James Moore
Doren P. Norfleet

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William J. Daniels, Ph.D.
Lynne Davidson, Ph.D.
Carolyn Friedlander
Todd Liebert
Candice A. Lucas
James Moore
Doren P. Norfleet

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CEO
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Directors
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President and CEO
Dennis M. Richardson

Directors
Elizabeth Giles
Charles “Ron” Harmon
Philip Jones
Gary L. Short
Levi H. Weaver

CREDENTIALS

ACCREDITATIONS

Council on Accreditation

LICENSES

New York State Department
of Health

New York State Education
Department

New York State Office of Alcohol
and Substance Abuse Services

New York State Office of
Children and Family Services

New York State Office of
Mental Health

New York State Office for
People with Developmental
Disabilities
MEMBERSHIPS
Alliance for Children and Families
American Association of Children's Residential Centers
Children's Day Treatment Coalition
Families Together in New York State
Juvenile Detention Association of New York
National Network of Runaway and Homeless Youth Services
New York State Association of Community and Residential Agencies
New York State Coalition for Children's Mental Health Services
New York State Coalition of 853 Schools
New York State Council of Family and Child Caring Agencies
Rochester Business Alliance
United States Chamber of Commerce
United Way of Buffalo and Erie County
United Way of Greater Rochester
United Way of Central New York

EDITOR
Jennifer Lesinski

PRINTING
Canfield and Tack

DESIGN
Adam Communications

BELIEVING FOR
175 YEARS
“Gone were the days when ‘benevolent’ middle and upper-class women would take a child from his or her home and place them in an institution, sheltered from the evil world and defective parenting. Banished were words like orphanage and asylum. If a child couldn’t be helped from within the framework of the family he or she would be removed only on a temporary basis and put into an institution more like a ‘normal’ home than any asylum of the past century had ever been. Children who could not be returned to their biological families for a while, if ever, were placed in foster care. Hence, the name change to Hillside Home for Children, which was in keeping with the desire to be rid of the negativity of the traditional institutions of the past.”

Excerpt from A New Era in Child Care by Jane Yunker, 1999